



HOW LOCAL GOVERNMENTS CAN HELP "MAKE AFFORDABLE HOUSING HAPPEN"

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My Background:

- Born and grew up in New York, lived in Ohio, San Francisco, Green Bay and Va. Beach – 37 years here
- > Worked at American Red Cross in Wisconsin
- 34+ years at the Virginia Beach Dept. of Housing and Neighborhood Preservation, including 28 as director
- > Helped lead 400 units of regional supportive housing development
- Appointed by Governor Northam to 4 year term on board of state Dept. of Housing and Community Development – completed in 2022
- Consulting since October, 2021 for local governments and non profits

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7

HOW LOCAL GOVERNMENTS CAN HELP "MAKE AFFORDABLE HOUSING HAPPEN"

Summary

Affordable housing is many different things Local governments can support it in many ways Success comes in big and small packages Coordination, flexibility and leadership support are key

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VARIETIES OF AFFORDABLE HOUSING

Characteristic	Options	Options	Options
Housing age	New construction	Existing housing	
Housing type	Single family	Multi-family	Any number; mixed use w/commercial
Developer options	Non-profit developer	For-profit developer	Government, housing authority
Population served	General population	Specific population (homeless, senior, disabled)	Mixed population
Income levels served	Single income/very low income	Various low income levels	Mixed income including market
Types of Financing	Capital	Rental subsidy	Multiple other types

12

WHAT LOCAL GOVERNMENTS CAN DO

POTENTIAL ACTIONS	POTENTIAL ACTIONS	POTENTIAL ACTIONS
Permissive land use or rezoning	Building parking, streets, drainage	Connect partners to assemble all the needed pieces
Various types of financing – loans, grants, bond financing	Help find sites or make government-owned land available	Build things themselves
Help developers obtain other funding via support and/or leveraging	Provide incentives and cost reductions, tax reductions	Directly assist low income homeowners and homebuyers
Ongoing support with subsidies or vouchers	Provide fast review and approval	

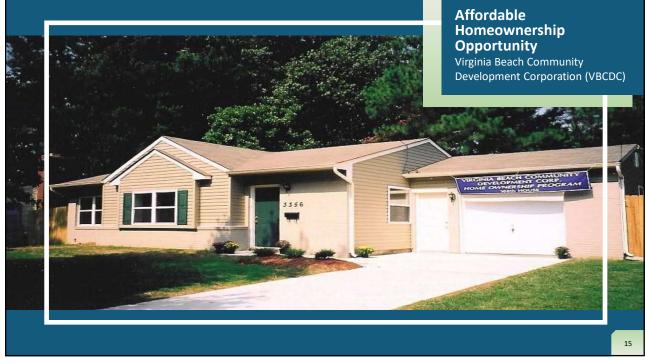
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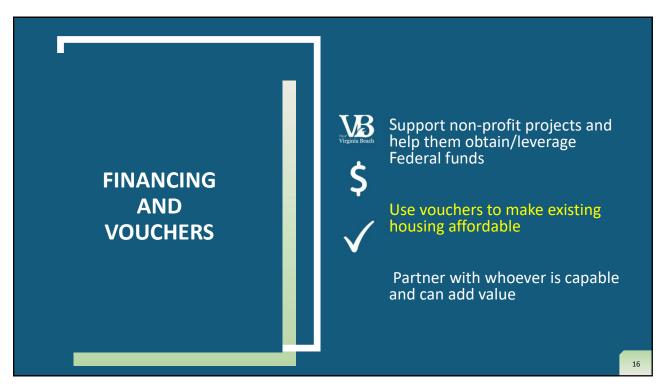
PROJECT-BY-PROJECT SUPPORT FOR AFFORDABLE HOUSING DEVELOPMENT Local governments can use many tools to help make affordable housing projects happen:

- Financing tools and providing vouchers
- Infrastructure and land ownership tools
- Support of proposals to funders/financers; and designation of revitalization areas
- Building it ourselves!



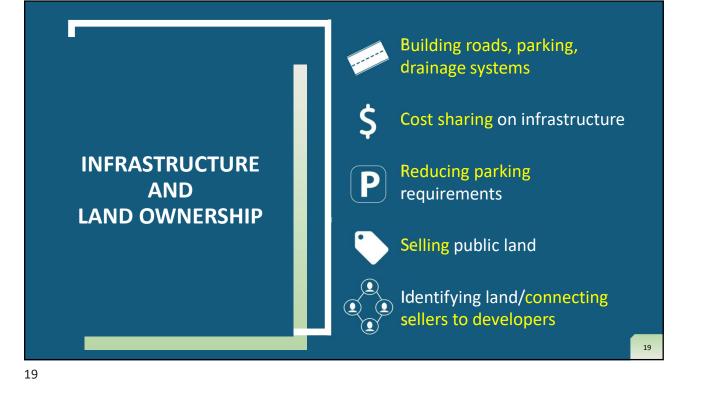














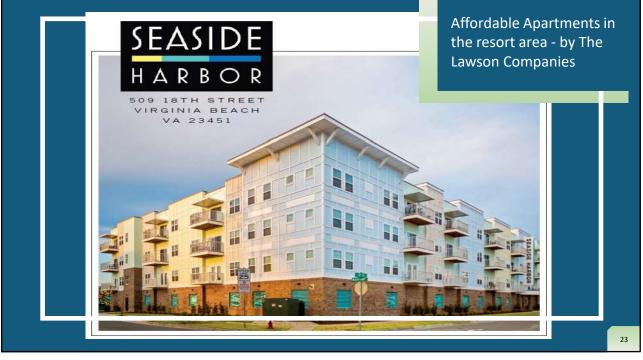


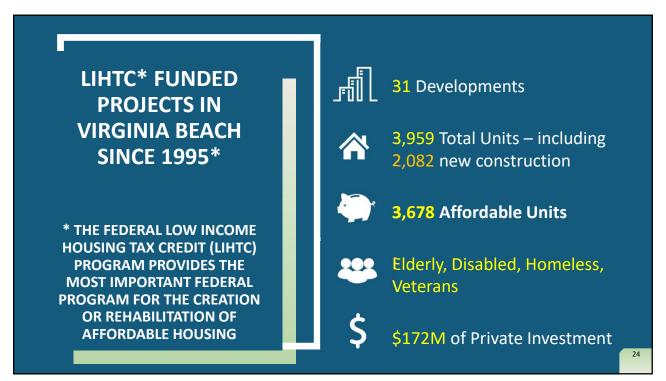
Systemic Approaches to Facilitate/Allow

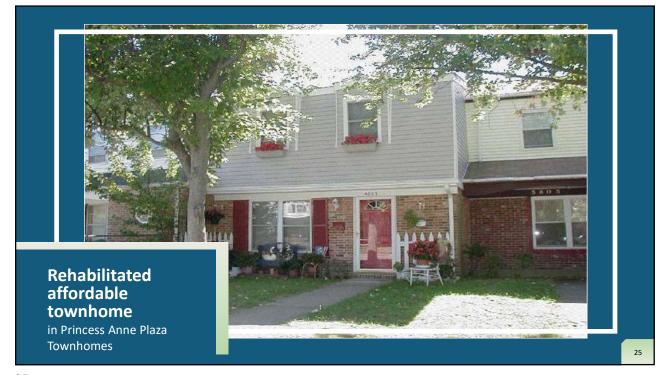
- 1994: Housing for Seniors and Disabled Persons per CUP/Reduced pkg.
- 1997: "In-Law suites" (Accessory Dwelling Units) allowed in limited zoning areas
- 2003: Strategic Growth Areas allow increased density/urban form



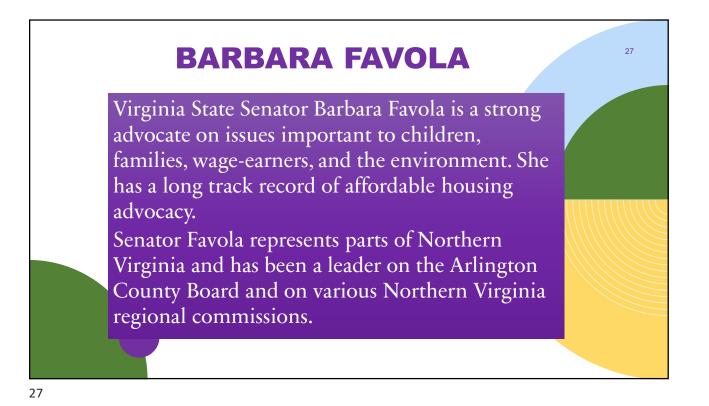
- 2007: Single Room Occupancy Facility per CUP/Reduced parking
- 2007: Voluntary Workforce Housing Program-density bonuses
- 2012: Form-based Code adopted in Resort area, reducing need for re-zonings/CUPs











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Arlington Partnership For Affordable Housing Nina Janopaul, President and CEO, 2007 - 2021

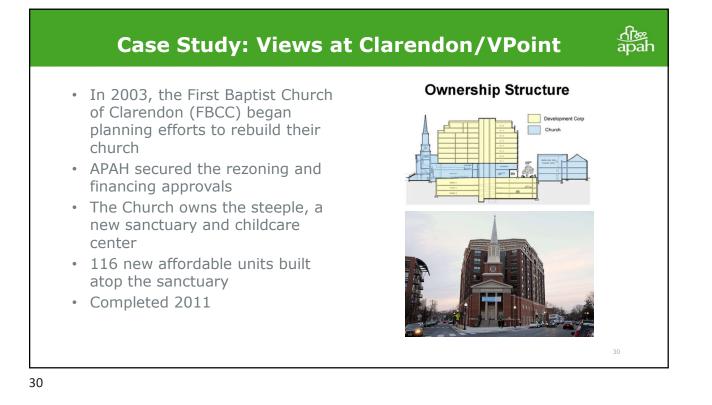
Partnership Approach



- APAH works closely with public agencies to meet community goals for affordable housing, including housing for seniors and persons with special needs
- Exemplary track record in creating new housing and securing community approvals
- Committed to diversity and improving the lives of residents

Partnerships:

- Long track record in partnering with missionminded landowners
- Experienced with ground leases, condominiums, joint ventures



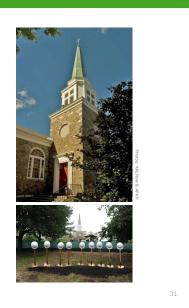
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APC: From Vision to Reality

- Arlington Presbyterian Church (APC) discerned call to serve community through affordable housing
- Ten-year journey—including numerous hearings!
- Retained sales proceeds to fund mission
- Deep commitment to residents
- Project completed in 2019
- See church journey at: <u>https://incairnation.org/</u>



Case Study: Gilliam Place (APC)

Affordable Housing

- 173 committed affordable apartments on Columbia Pike
- Onsite resident services
- 9 residents from Our Stomping Ground



Mixed Use Design

- APC: new, flexible worship space and outdoor garden. Deep commitment to residents
- Kitchen of Purpose: Training Kitchen, Incubator, and Café

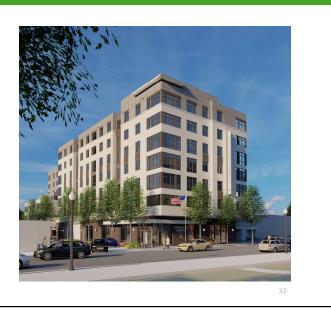


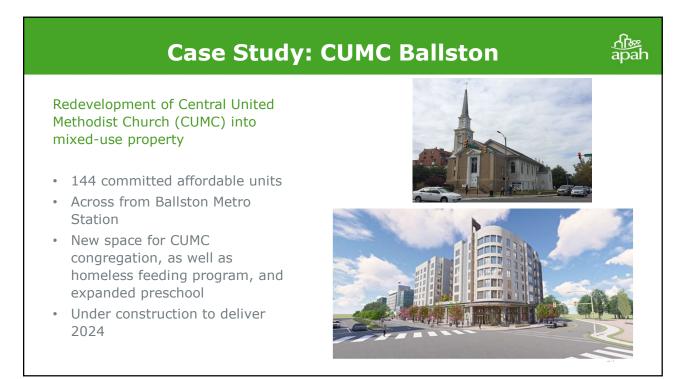
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Case Study: Terwilliger Place

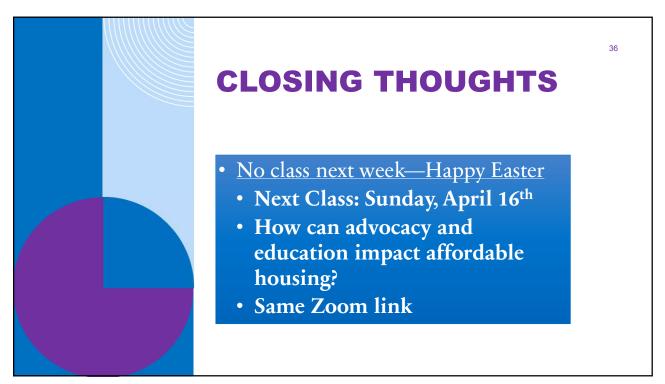
American Legion Partnership

- 160 affordable units new infill units
- Walk to VA Square metro station and George Mason University
- Partnered with American Legion Post 139 to purchase their aging facility and redevelop into affordable housing
- New 6,000 SF condo for the Legion Post
- 50% of units have Veterans preference
- Supported by generous contributions from Amazon, Ron Terwilliger, others
- Opened Summer 2022









Matthew 5: 14 - 16

CLOSING READING

14 "You are the light of the world. A town built on a hill cannot be hidden. 15 Neither do people light a lamp and put it under a bowl. Instead, they put it on its stand, and it gives light to everyone in the house. 16 In the same way, let your light shine before others, that they may see your good deeds and glorify your Father in heaven.

